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6 **IN THE COURT OF APPEALS OF THE STATE OF NEW MEXICO**

7 Opinion Number: \_\_\_\_\_

8 Filing Date: **JUNE 15, 2022**

9 **No. A-1-CA-39144**

10 **BEATRICE JUAREZ,**

11 Plaintiff-Appellee,

12 v.

13 **THI OF NEW MEXICO AT SUNSET**  
14 **VILLA, LLC, a foreign limited liability**  
15 **company, d/b/a SUNSET VILLA CARE**  
16 **CENTER,**

17 Defendant-Appellant.

18 **APPEAL FROM THE DISTRICT COURT OF SANTA FE COUNTY**  
19 **Francis J. Mathew, District Judge**

20 Parnall Law Firm, LLC  
21 Una Campbell  
22 Albuquerque, NM

23 for Appellee

24 Wilson Elser Moskowitz Edelman & Dicker, LLP  
25 Lori D. Proctor  
26 Houston, TX  
27 Coleman M. Proctor  
28 Dallas, TX

1 for Appellant

2 **OPINION**

3 **MEDINA, Judge.**

4 {1} Defendant THI of New Mexico at Sunset Villa, LLC (Sunset Villa) appeals  
5 the district court’s denial of Defendant’s motion to compel arbitration, pursuant to  
6 the New Mexico Uniform Arbitration Act (NMUAA), NMSA 1978, § 44-7A-  
7 29(a)(1) (2001). We reverse, and remand.

8 **BACKGROUND**

9 {2} In July 2018, Plaintiff Beatrice Juarez was admitted to Sunset Villa care  
10 facility for rehabilitation following a knee replacement surgery. As a condition of  
11 her admission, Plaintiff signed both an “Admission Agreement” and an arbitration  
12 agreement titled “Agreement for Dispute Resolution Program” (DRP), which were  
13 provided to Plaintiff at the same time, along with other admission materials. Plaintiff  
14 alleges that she signed the Admission Agreement and DRP the day after she was  
15 admitted to the facility, while Defendant asserts that she was presented with the  
16 documents and executed them at the time of admission and that the contracts are  
17 dated accordingly.

18 {3} In bold at the beginning of the document, the DRP stated:

19 YOUR ADMISSION TO THE FACILITY IS CONTINGENT ON  
20 YOU AND YOUR REPRESENTATIVE, IF ANY, ENTERING INTO  
21 THIS AGREEMENT TO PARTICIPATE IN THE DRP. BY  
22 CHOOSING TO HAVE DISAGREEMENTS RESOLVED

1 THROUGH THE DRP, YOU WILL BE WAIVING THE RIGHT TO  
2 HAVE A JUDGE OR A JURY RESOLVE ANY SUCH  
3 DISAGREEMENT IN COURT. INSTEAD, IF THERE IS A  
4 DISPUTE BETWEEN US, IT WILL BE RESOLVED THROUGH  
5 THE DRP. THIS MEANS THAT, IF ALL ELSE FAILS, OUR  
6 DISPUTE WILL BE RESOLVED BY A DECISION BY AN  
7 ARBITRATOR INSTEAD OF A JUDGE OR JURY.

8 The DRP also stated that all parties “acknowledge that they are agreeing to mutual  
9 arbitration, regardless of who makes the claim” so long as it does not fall into the  
10 small claims exception; that “[Defendant] will pay for 100% of the fees charged by  
11 the mediator and the arbitrators”; and that “[Defendant] will pay up to \$5,000 in  
12 attorney[] fees that you actually incur if our dispute is arbitrated.”

13 {4} The DRP contained a delegation clause, which stated in part:

14 The arbitrator is required to apply and enforce the terms of this  
15 [a]greement. To the fullest extent permitted by law, any disagreements  
16 regarding the applicability, enforceability or interpretation of this  
17 [a]greement will be decided by the arbitrator and not by a judge or jury.

18 Additionally, the DRP specified “[p]rocedurally, and unless otherwise governed by  
19 the [Federal Arbitration Act (FAA)], the arbitration will follow the rules and  
20 procedures of the Judicial Arbitration and Mediation Services (JAMS).” Finally, the  
21 DRP notified the parties that “[t]his [a]greement relates to matters, among others,  
22 that are covered by the Admission Agreement, incorporates the Admission  
23 Agreement and should be read together with the Admission Agreement.”

1 {5} The Admission Agreement stated that “this [a]greement represents the entire  
2 agreement and understanding between the parties and supersedes all previous  
3 representations, understandings or agreements, oral or written,” and that “[t]he  
4 undersigned further acknowledges that he/she has received and read the *Admission*  
5 *Handbook* and other Admissions materials and understand[s] that these documents  
6 are made a part of this [a]greement by reference herein.”

7 {6} Approximately seven months after her admission to Sunset Villa, Plaintiff  
8 filed a complaint against Defendant, alleging claims of medical negligence;  
9 respondeat superior and vicarious liability; and negligent hiring, training,  
10 supervision, and retention of employees. After filing an answer, Defendant moved  
11 to compel arbitration, asserting that there was no dispute that Plaintiff signed the  
12 DRP, that Defendant was entitled to enforce the DRP, that the DRP was a valid,  
13 enforceable agreement supported by consideration, and that the delegation clause  
14 clearly required any questions about arbitrability be submitted to the arbitrator.

15 {7} Plaintiff responded that the DRP was substantively unconscionable because it  
16 contained provisions that were unfair and against public policy. Plaintiff also argued  
17 that the circumstances of signing the agreement made the DRP procedurally  
18 unconscionable. Plaintiff attached an affidavit in support, alleging, among other  
19 things, that Plaintiff did not read the paperwork, was not asked to review the  
20 paperwork, felt as if she had no choice but to sign, and was on medication at the time

1 of signing. Plaintiff stated that “Plaintiff also challenges this ‘delegation clause’  
2 under the same grounds she challenges the ‘Agreement.’”

3 {8} In reply, Defendant argued that Plaintiff failed to specifically challenge the  
4 delegation clause and, therefore, a court is prevented from considering the contract  
5 enforcement challenges to the arbitration agreement under New Mexico law.  
6 Instead, the challenges are required to be submitted to an arbitrator. Defendant also  
7 maintained that Plaintiff failed to establish both procedural and substantive  
8 unconscionability.

9 {9} In May 2020, the district court held a hearing on Defendant’s motion to  
10 compel arbitration. Plaintiff’s counsel reiterated that “the delegation clause in the  
11 [DRP] is unenforceable for the same reasons that I have mentioned here, that the  
12 [DRP] itself is unenforceable.” The district court denied Defendant’s motion, citing  
13 four grounds for the denial. The district court found that (1) Defendant “failed to  
14 present evidence as to the reasonableness of the arbitration provision”; (2) Defendant  
15 failed to provide an affidavit to contradict Plaintiff’s, although Defendant “referred  
16 to and challenged [the affidavit] in argument”; (3) if the DRP was signed before the  
17 Admission Agreement, then “it was superseded by the [A]dmission [A]greement”;  
18 and (4) if vice versa, “then [there is] no consideration.” The district court did not  
19 explain its reasoning for rejecting Defendant’s argument that the district court was

1 prevented from considering the unconscionability arguments because of the  
2 delegation clause. This appeal followed.

3 **DISCUSSION**

4 {10} On appeal, Defendant maintains that the district court erred in considering  
5 Plaintiff's contract enforceability arguments because the language of the delegation  
6 clause in the DRP requires these questions be submitted to the arbitrator and not the  
7 district court. In the alternative, if we were to consider Plaintiff's enforcement  
8 arguments, Defendant argues Plaintiff failed to show both substantive and  
9 procedural unconscionability. Further, Defendant argues that the district court erred  
10 in denying the motion on contract validity grounds because (1) neither party raised  
11 these issues below; (2) the DRP is supported by multiple forms of consideration; and  
12 (3) the DRP was not superseded by the Admission Agreement, but rather the two  
13 documents should be construed together.

14 {11} We hold that the district court erred in denying the motion to compel  
15 arbitration on contract validity grounds because the DRP was supported by  
16 alternative consideration, and under the facts of this case, we construe the DRP and  
17 Admission Agreement as one instrument. We additionally hold that the language of  
18 the delegation clause requires that questions regarding enforceability and  
19 unconscionability be submitted to the arbitrator. We therefore do not address  
20 Plaintiff's enforcement arguments on appeal.

1 {12} “Arbitration agreements are a species of contract, subject to the principles of  
2 New Mexico contract law.” *Hunt v. Rio at Rust Ctr., LLC*, 2021-NMCA-043, ¶ 12,  
3 495 P.3d 634 (internal quotation marks and citation omitted). “Accordingly, we  
4 apply New Mexico contract law in the interpretation and construction of the  
5 arbitration agreement.” *Id.* (alterations, internal quotation marks, and citation  
6 omitted). “We review questions of contractual interpretation de novo.” *Id.* “We  
7 apply a de novo standard of review to a district court’s denial of a motion to compel  
8 arbitration.” *Peavy ex rel. Peavy v. Skilled Healthcare Grp., Inc.*, 2020-NMSC-010,  
9 ¶ 9, 470 P.3d 218 (internal quotation marks and citation omitted).

10 **I. There Was a Valid Contract to Arbitrate Between the Parties**

11 {13} We begin with the district court’s decision to deny Defendant’s motion to  
12 compel arbitration on contract validity grounds. “A legally enforceable contract is a  
13 prerequisite to arbitration under the [NMUAA], and without such a contract, the  
14 parties will not be forced to arbitrate.” *Luginbuhl v. City of Gallup*, 2013-NMCA-  
15 053, ¶ 15, 302 P.3d 751 (internal quotation marks and citation omitted). “For such a  
16 contract to be legally enforceable, New Mexico courts require evidence of an offer,  
17 acceptance, consideration, and mutual assent.” *Id.* (alteration, internal quotation  
18 marks, and citation omitted). “Consideration consists of a promise to do something  
19 that a party is under no legal obligation to do or to forbear from doing something he  
20 has a legal right to do.” *Id.* (internal quotation marks and citation omitted).

1 “Furthermore, a promise must be binding. When a promise puts no constraints on  
2 what a party may do in the future—in other words, when a promise, in reality,  
3 promises nothing—it is illusory, and it is not consideration.” *Talbott v. Roswell*  
4 *Hosp. Corp.*, 2005-NMCA-109, ¶ 16, 138 N.M. 189, 118 P.3d 194 (internal  
5 quotation marks and citation omitted).

6 {14} Although not raised by the parties, the district court based its denial of the  
7 motion to compel arbitration on either (1) Plaintiff’s contention that she was already  
8 admitted to the facility when she signed the DRP or (2) the district court’s  
9 interpretation of the Admission Agreement and DRP as distinct contracts such that  
10 one superseded the other. Because the district court denied Defendant’s motion to  
11 compel arbitration on these grounds, we consider the parties’ arguments on these  
12 issues made for the first time on appeal. *See Piano v. Premier Distrib. Co.*, 2005-  
13 NMCA-018, ¶¶ 16-17, 137 N.M. 57, 107 P.3d 11.

14 {15} We turn first to the district court’s conclusion that if Plaintiff signed the DRP  
15 after she signed the Admission Agreement, the DRP lacked consideration and was  
16 therefore an invalid contract. A review of the terms included in the DRP reveal  
17 various forms of consideration. The DRP requires Defendant and Plaintiff to bring  
18 all claims arising out of Plaintiff’s admission to the facility that fall outside of the  
19 small claims exception to arbitration. When both parties are mutually bound to  
20 arbitration, a mutual obligation exists, and the arbitration agreement is supported by

1 consideration that is not illusory. *See Sisneros v. Citadel Broad. Co.*, 2006-NMCA-  
2 102, ¶ 34, 140 N.M. 266, 142 P.3d 34.

3 {16} In addition, the terms of the DRP require Defendant to pay up to \$5,000 of  
4 Plaintiff’s attorney fees when resolving a claim through arbitration and to cover all  
5 costs and fees of arbitration. Although Plaintiff argues this is illusory, we disagree.  
6 *See N.M. Right to Choose/NARAL v. Johnson*, 1999-NMSC-028, ¶ 9, 127 N.M. 654,  
7 986 P.2d 450 (“New Mexico adheres to the so-called American rule that, absent  
8 statutory or other authority, litigants are responsible for their own attorney[] fees.”  
9 (internal quotation marks and citation omitted)); *see also* NMSA 1978, § 44-7A-  
10 22(d) (2001) (“An arbitrator’s expenses and fees, together with other expenses, must  
11 be paid as provided in the award.”); JAMS Comprehensive Arbitration Rules &  
12 Procedures, Rule 31(a) (June 1, 2021), [https://www.jamsadr.com/rules-](https://www.jamsadr.com/rules-comprehensive-arbitration/)  
13 [comprehensive-arbitration/](https://www.jamsadr.com/rules-comprehensive-arbitration/) (“Each [p]arty shall pay its *pro rata* share of JAMS fees  
14 and expenses as set forth in the JAMS fee schedule in effect at the time of the  
15 commencement of the [a]rbitration, unless the [p]arties agree on a different  
16 allocation of fees and expenses.”). Here, Defendant has promised to do something it  
17 is not under a legal obligation to do, therefore creating adequate consideration to  
18 support the DRP. Consequently, the district court erred in denying Defendant’s  
19 motion to compel arbitration by determining that the DRP was not supported by  
20 consideration.

1 {17} Second, to the extent the district court alternatively found that if Plaintiff  
2 signed the DRP before she signed the Admission Agreement, the Admission  
3 Agreement superseded the DRP, we disagree. While the Admission Agreement does  
4 state “this [a]greement represents the entire agreement and understanding between  
5 the parties and supersedes all previous representations understandings or  
6 agreements, oral or written,” the Admission Agreement and the DRP were signed at  
7 the same time and therefore one did not supersede the other. We explain.

8 {18} Superseding requires two separate agreements, instruments, or contracts  
9 between the parties that take place at different times. *See, e.g., LensCrafters, Inc. v.*  
10 *Kehoe*, 2012-NMSC-020, ¶ 22, 282 P.3d 758 (stating that nonrenewal letters that  
11 included new, different sublease contracts superseded the defendant’s right to renew  
12 the existing contracts); *Cont’l Life Ins. Co. v. Smith*, 1936-NMSC-074, ¶¶ 2, 22, 41  
13 N.M. 82, 64 P.2d 377 (stating that the “verbal contract was in full force and effect  
14 until it was superseded by the written contract” signed two years later); *West v.*  
15 *Wash. Tru Sols., LLC*, 2010-NMCA-001, ¶¶ 2, 18, 147 N.M. 424, 224 P.3d 651  
16 (stating that a previous agreement or representation may be superseded by other  
17 representations made later); *see also Supersede, Black’s Law Dictionary* (11th ed.  
18 2019) (“To annul, make void, or repeal by taking the place of.”). But here, we view  
19 the DRP and the Admission Agreement as one instrument because they were  
20 presented to Plaintiff at the same time, executed at the same time, and involved the

1 same parties. *Randles v. Hanson*, 2011-NMCA-059, ¶ 24, 150 N.M. 362, 258 P.3d  
2 1154 (“In the absence of anything to indicate a contrary intention, instruments  
3 executed at the same time, by the same parties, for the same purpose, and in the  
4 course of the same transaction, are, in the eye of the law, one instrument, and will  
5 be read and construed together.” (alterations, internal quotation marks, and citation  
6 omitted)). Although Plaintiff argues that there is no intent to read the Admission  
7 Agreement and the DRP together, the Admission Agreement references other  
8 admission materials, including the DRP, and the DRP explicitly mentions the  
9 Admission Agreement. This provides additional support that the parties intended  
10 these two documents to be read together and construed as one instrument. *Master  
11 Builders, Inc. v. Cabbell*, 1980-NMCA-178, ¶ 9, 95 N.M. 371, 622 P.2d 276  
12 (“Another situation in which two documents are properly construed together is when  
13 one or both documents refer to the other.”).

14 {19} Because the Admission Agreement and the DRP are read together, neither  
15 document could supersede the other because superseding requires two distinct  
16 instruments. *See, e.g., LensCrafters, Inc.*, 2012-NMSC-020, ¶ 22. Therefore, we  
17 hold the district court erred in denying Defendant’s motion to compel arbitration by  
18 determining that the Admission Agreement superseded the DRP.

19 **II. Framework to Determine the Scope of an Arbitration Delegation Clause**

1 {20} We next turn to the district court’s decision to deny Defendant’s motion to  
2 compel arbitration on contract enforceability grounds and Defendant’s argument that  
3 the delegation clause required these arguments be submitted to the arbitrator. “The  
4 general rule is that the arbitrability of a particular dispute is a threshold issue to be  
5 decided by the district court unless there is *clear and unmistakable evidence* that the  
6 parties decided otherwise under the terms of their arbitration agreement.” *Hunt*,  
7 2021-NMCA-043, ¶ 13 (internal quotation marks and citation omitted); *see Rent-A-*  
8 *Center, W., Inc. v. Jackson*, 561 U.S. 63, 68-69 (2010) (“We have recognized that  
9 parties can agree to arbitrate ‘gateway’ questions of ‘arbitrability,’ such as whether  
10 the parties have agreed to arbitrate or whether their agreement covers a particular  
11 controversy.”); *First Options of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944 (1995)  
12 (“This Court, however, has . . . added an important qualification, applicable when  
13 courts decide whether a party has agreed that arbitrators should decide arbitrability:  
14 Courts should not assume that the parties agreed to arbitrate arbitrability unless there  
15 is clear and unmistakable evidence that they did so.” (alterations, internal quotation  
16 marks, and citation omitted)). The NMUAA, NMSA 1978, §§ 44-7A-1 to -32  
17 (2001), enforces this position, providing that a court shall order the parties to  
18 arbitrate if it finds that there is an enforceable agreement to do so. *See* § 44-7A-8(b).

19 {21} Even though the parties’ agreement is subject to the FAA, we previously  
20 explained that “although the FAA has limited the role of courts in the arbitration

1 context, certain gateway issues involving arbitration provisions have remained  
2 within the purview of judicial review.” *Felts v. CLK Mgmt., Inc.*, 2011-NMCA-062,  
3 ¶ 17, 149 N.M. 681, 254 P.3d 124, *aff’d on other grounds*, Nos. 33,011, 33,013, dec.  
4 (N.M. Sup. Ct. Aug. 23, 2012) (non-precedential). “These gateway arbitrability  
5 issues include matters such as the validity of an arbitration provision, the scope of  
6 an arbitration provision, or whether an arbitration agreement covers a particular  
7 controversy.” *Hunt*, 2021-NMCA-043, ¶ 14 (internal quotation marks and citation  
8 omitted). Like the United States Supreme Court, we have recognized that a  
9 delegation clause should be upheld when there is “clear and unmistakable” intent to  
10 have these gateway questions determined by an arbitrator rather than a court. *Id.*

11 {22} However, even if there is a clear and unmistakable intent to arbitrate, a court  
12 may still consider a challenge to the delegation clause in an arbitration agreement  
13 under certain circumstances. “[A] party must specifically challenge the delegation  
14 provision in order for a court to consider the challenge rather than referring the  
15 matter to an arbitrator.” *Clay v. N.M. Title Loans, Inc.*, 2012-NMCA-102, ¶ 11, 288  
16 P.3d 888 (internal quotation marks and citation omitted). “The challenge need not  
17 be made in a specific document, such as the complaint; rather, what matters is the  
18 substantive basis of the challenge.” *Id.* (alteration, internal quotation marks, and  
19 citation omitted). “Our inquiry, then, turns on two questions: (1) was there a clear  
20 and unmistakable agreement to arbitrate arbitrability? and (2) did [the challenger]

1 mount a ‘specific challenge’ to that agreement?” *Id.* With this framework in mind,  
2 we now turn to Defendant’s argument that the district court erred in determining the  
3 merits of Plaintiff’s unconscionability arguments instead of submitting the questions  
4 to an arbitrator.

5 **A. The Delegation Clause Clearly and Unmistakably Delegates Questions of**  
6 **Arbitrability to the Arbitrator**

7 {23} Defendant argues that the language of the delegation clause clearly delegates  
8 the question of arbitrability. Defendant also argues that the DRP’s incorporation of  
9 the JAMS rules further shows a clear intent to delegate questions of arbitrability.  
10 Plaintiff contends that the delegation clause does not clearly and unmistakably  
11 delegate because the delegation clause does not delegate questions of “validity” or  
12 “voidness.” Plaintiff further argues that the JAMS rules only apply to procedural  
13 matters and that incorporating “an entire set of rules, without reference to the  
14 particular rule that is meant to govern arbitrability, does not clearly and  
15 unmistakably indicate an intent for the arbitrator to decide arbitrability.” Defendant  
16 replies that there is no authority separating “validity” from “enforcement,” and that  
17 questions of unconscionability are considered questions of contract enforcement.

18 {24} Here, we hold that the plain language of the delegation clause presents clear  
19 and unmistakable evidence that the parties intended to have an arbitrator decide the  
20 threshold issue of arbitrability. The delegation clause states, “[t]o the fullest extent

1 permitted by law, *any* disagreements regarding the *applicability, enforceability* or  
2 *interpretation* of this [a]greement will be *decided by the arbitrator and not by a*  
3 *judge or jury.*” (Emphases added.) The emphasized language is clear and  
4 unmistakable evidence that the parties intended to arbitrate questions of arbitrability.  
5 *See Felts, 2011-NMCA-062, ¶ 22* (“Our Supreme Court has stated that courts must  
6 interpret the provisions of an arbitration agreement according to the rules of contract  
7 law and apply the plain meaning of the contract language in order to give effect to  
8 the parties’ agreement.” (alteration, internal quotation marks, and citation omitted)).  
9 {25} In addition, the language of the delegation clause here is similar to language  
10 we have previously held showed clear and unmistakable intent to delegate questions  
11 of arbitrability. *Compare Clay, 2012-NMCA-102, ¶ 12* (holding delegation clause  
12 language of “disputes about the validity, enforceability, arbitrability or scope” are  
13 subject to arbitration “was clear and unmistakable evidence of the parties’ intent to  
14 ‘have an arbitrator decide threshold issues of arbitrability’” (internal quotation marks  
15 and citation omitted)), *and Felts, 2011-NMCA-062, ¶ 23* (holding delegation clause  
16 language of “any and all claims, disputes or controversies arising out of [the  
17 a]greement to [a]rbitrate [a]ll [d]isputes including disputes as to the matters subject  
18 to arbitration” to be clear and unmistakable evidence of intent (citation omitted) (text  
19 only)), *with Hunt, 2021-NMCA-043, ¶ 15* (holding that the delegation clause  
20 language that “any disputes regarding the interpretation of [the] agreement shall be

1 submitted to arbitration” was not clear and unmistakable evidence of intent because  
2 the agreement failed to specify that “distinct threshold questions of *arbitrability* (i.e.  
3 questions about the validity, enforceability, or scope of the arbitration agreement)  
4 should also be resolved by an arbitrator” (alterations and internal quotation marks  
5 omitted)).

6 {26} Although Plaintiff argues that the inclusion of the JAMS rules in the DRP  
7 should not be considered evidence of clear and unmistakable intent, our case law  
8 requires the opposite conclusion. The DRP states “[p]rocedurally, and unless  
9 otherwise governed by the FAA, the arbitration will follow the rules and procedures  
10 of the [JAMS].” JAMS Rule 11 states,

11       Jurisdictional and arbitrability disputes, including disputes over the  
12       formation, existence, validity, interpretation or scope of the agreement  
13       under which [a]rbitration is sought, and who are proper [p]arties to the  
14       [a]rbitration, shall be submitted to and ruled on by the [a]rbitrator. The  
15       [a]rbitrator has the authority to determine jurisdiction and arbitrability  
16       issues as a preliminary matter.

17 JAMS Comprehensive Arbitration Rules & Procedures, *supra*, Rule 11(b). Further,  
18 Rule 11(c) states, “[d]isputes concerning the appointment of the [a]rbitrator shall be  
19 resolved by JAMS.” JAMS Comprehensive Arbitration Rules & Procedures, *supra*,  
20 Rule 11(c). Incorporation of rules of arbitration that give the arbitrator authority to  
21 decide questions of arbitrability is considered clear and unmistakable evidence of  
22 intent to delegate questions of arbitrability. *See Felts*, 2011-NMCA-062, ¶ 24.

1 {27} To the extent Plaintiff contends that the absence of the words “validity” or  
2 “voidable” in the delegation clause invalidates it because unconscionability is a  
3 question of contract validity, and the delegation clause does not send issues of  
4 validity to the arbitrator, we disagree. In New Mexico, unconscionability is a  
5 question of contract enforcement and not a question of validity. *See Strausberg v.*  
6 *Laurel Healthcare Providers, LLC*, 2013-NMSC-032, ¶ 44, 304 P.3d 409 (“A  
7 showing of unconscionability may render an otherwise valid contract voidable,  
8 revocable, and unenforceable.”); *see also Figueroa v. THI of N.M. at Casa Arena*  
9 *Blanca, LLC*, 2013-NMCA-077, ¶¶ 17-18, 306 P.3d 480 (stating “consideration and  
10 unconscionability are two different analyses under contract law,” and explaining that  
11 “[c]onsideration is a prerequisite to the legal formation of a valid contract” whereas  
12 “[u]nconscionability, on the other hand, is an equitable doctrine, rooted in public  
13 policy, which allows courts to render unenforceable an agreement that is  
14 unreasonably favorable to one party,” and therefore “New Mexico law does not  
15 equate adequate consideration with a conscionable contract” (emphasis, internal  
16 quotation marks, and citations omitted)). We cannot agree with such a narrow  
17 reading of the delegation clause as argued for by Plaintiff to create ambiguity in the  
18 intent to submit arbitrability questions to the arbitrator.

1 {28} Because we hold that the delegation clause clearly and unmistakably delegates  
2 questions of arbitrability to the arbitrator, we next turn to whether Plaintiff  
3 specifically challenged the delegation clause.

4 **B. Plaintiff Did Not Specifically Challenge the Delegation Clause**

5 {29} Defendant argues that Plaintiff’s challenge to the delegation clause on the  
6 same grounds as her challenge to the DRP as a whole is not a specific challenge and  
7 that the record does not support Plaintiff’s claim that her procedural  
8 unconscionability argument was directed specifically to the delegation clause.  
9 Plaintiff maintains that the procedural unconscionability argument goes to the  
10 circumstances of signing the agreement, which includes the delegation clause, and  
11 therefore, the argument specifically challenges the delegation clause. Plaintiff  
12 additionally argues that her challenge to the JAMS rules should be considered a  
13 specific challenge to the delegation clause.

14 {30} We first addressed the requirement of a specific challenge in *Felts*. In *Felts*,  
15 the plaintiff entered into three online loans with various payday lending  
16 organizations. 2011-NMCA-062, ¶ 4. The plaintiff signed virtually identical loan  
17 agreements that contained a delegation provision stating “any and all claims,  
18 disputes or controversies between the borrower and lender shall be resolved by  
19 binding individual (and not class) arbitration by and under the Code of Procedure of  
20 the National Arbitration Form (NAF).” *Id.* ¶¶ 4-5 (alteration and internal quotation

1 marks omitted). The arbitration agreement contained a similar “class action ban” in  
2 the body of the agreement. *Id.* ¶ 5. The plaintiff brought a class action complaint  
3 against the lending organization, and the named defendant moved to compel  
4 arbitration. *Id.* ¶¶ 7-8. The district court denied the motion, finding that it had  
5 jurisdiction to decide the validity of the arbitration agreement and that the class  
6 action ban was against public policy, making the agreement unenforceable. *Id.* ¶ 9.

7 {31} A second defendant then also moved to compel arbitration, arguing that the  
8 district court lacked jurisdiction and that arbitrability questions must be submitted  
9 to an arbitrator. *Id.* ¶ 10. The district court denied the second motion on the same  
10 grounds as it denied the first motion to compel arbitration. *Id.* ¶ 11. Both defendants  
11 appealed, and the appeals were consolidated before this Court. *Id.* ¶ 12.

12 {32} This Court clarified that there are two categories of challenges to a delegation  
13 provision: “(1) those challenging specifically the validity of the agreement to  
14 arbitrate; and (2) those challenging the contract as a whole, either on a ground that  
15 directly affects the entire agreement or on the ground that the illegality of one of the  
16 contract’s provisions renders the whole contract invalid.” *Id.* ¶ 19 (citation omitted)  
17 (text only). We held that a “district court is precluded from deciding a party’s claim  
18 of unconscionability unless that claim is based on the alleged unconscionability of  
19 the delegation provision itself.” *Id.* ¶ 20.

1 {33} We agreed with the plaintiff in *Felts* that their argument was a specific  
2 challenge to the delegation clause. *See id.* ¶ 30. The plaintiff argued that the  
3 delegation clause itself was invalid because it also contained a class action ban, and  
4 because the delegation clause was impossible to follow because the NAF had  
5 stopped performing consumer arbitration services. *See id.* As such, the “arguments  
6 were both clearly directed against the validity of the delegation clause alone, and  
7 were distinct from [the plaintiff’s] claims against the [l]oan [a]greements [on other  
8 grounds].” *Id.* We therefore affirmed the district court in denying the motions to  
9 compel arbitration and ruling on the merits of the plaintiff’s unconscionability  
10 arguments. *See id.* ¶¶ 33, 45.

11 {34} We next addressed a specific challenge to a delegation clause in *Clay*. *Clay*  
12 involved a loan agreement signed by the plaintiff using his vehicle as collateral that  
13 contained a delegation arbitration clause applying to “any claim, dispute or  
14 controversy” between the plaintiff and the defendant “that in any way arises from or  
15 relates to [the a]greement” and included “disputes about the validity, enforceability,  
16 arbitrality or scope of [the a]rbitration [p]rovision or [the a]greement.” 2012-  
17 NMCA-102, ¶¶ 2, 12 (emphasis and internal quotation marks omitted). The plaintiff  
18 failed to pay back the loan, and was permanently injured during an altercation when  
19 the defendant attempted to repossess the vehicle. *Id.* ¶ 2. The plaintiff brought suit  
20 for the injury, and the defendant moved to compel arbitration under the agreement.

1 *Id.* ¶ 3. The district court denied the motion, finding the delegation provision  
2 substantively unconscionable. *See id.*

3 {35} On appeal, this Court agreed that the plaintiff had specifically challenged the  
4 delegation clause. *Id.* ¶ 13. The plaintiff argued that the defendant fraudulently  
5 induced the contract by allegedly misrepresenting the neutrality of the two  
6 organizations identified to administer the arbitration proceedings, the NAF and the  
7 American Arbitration Association, because the organizations had stopped arbitrating  
8 collection actions. *Id.* We compared this argument to the argument made in *Felts*  
9 because both the delegation clauses were ““rendered impossible because the NAF  
10 had ceased its consumer arbitration business.”” *Id.* (omission omitted) (quoting  
11 *Felts*, 2011-NMCA-062, ¶ 30). Therefore, like in *Felts*, this argument was a specific  
12 challenge to the delegation clause because it went directly to the delegation clause  
13 itself. *See id.*

14 {36} Here, Plaintiff asks us to interpret her procedural unconscionability argument  
15 as only directed to the delegation clause and argues for the first time on appeal that  
16 her challenge to the JAMS rules should also be considered a specific challenge to  
17 the delegation clause. However, “[w]e will not entertain an argument made for the  
18 first time on appeal.” *State Farm Mut. Auto. Ins. Co. v. Barker*, 2004-NMCA-105,  
19 ¶ 20, 136 N.M. 211, 96 P.3d 336. “Appellate courts review only those matters that

1 were presented to the trial court.” *Id.* Therefore, we decline to address Plaintiff’s  
2 argument regarding the JAMS rules.

3 {37} In her response to Defendant’s motion to compel arbitration, Plaintiff argued  
4 that she “also challenges this ‘delegation clause’ under the same grounds she  
5 challenges the ‘[DRP],’” and during the hearing on the motion, Plaintiff similarly  
6 stated “the delegation clause in the [DRP] is unenforceable for the same reasons that  
7 I have mentioned here, that the [DRP] itself is unenforceable.” Neither of these  
8 statements sufficiently challenges the delegation clause.

9 {38} Plaintiff’s statements attack the validity of the delegation clause only so far as  
10 the delegation clause is included in the DRP because Plaintiff’s procedural  
11 unconscionability argument both in the district court and on appeal is directed at the  
12 validity of the DRP in its entirety. As such, this argument is “challenging the contract  
13 as a whole” and is not “clearly directed against the validity of the delegation clause  
14 alone.” *Felts*, 2011-NMCA-062, ¶¶ 19, 30 (alteration, internal quotation marks, and  
15 citation omitted); *see also Rent-A-Center*, 561 U.S. at 70 (stating that “challenges  
16 [to] the contract as a whole” are not “relevant to a court’s determination whether the  
17 arbitration agreement at issue is enforceable” (alteration, internal quotation marks,  
18 and citation omitted)).

19 {39} Finally, Plaintiff’s other substantive unconscionability arguments that (1) the  
20 DRP is facially one-sided when read in conjunction with the Admission Agreement

1 and the JAMS rules; (2) the JAMS rules unreasonably favor defendants; and (3) the  
2 DRP contains a small claims exception to arbitration are also not specific attacks on  
3 the delegation provision. None of these arguments discuss the language or the  
4 application and enforcement of the delegation clause, which is required to make a  
5 specific challenge. *See Clay*, 2012-NMCA-102, ¶ 13; *Felts*, 2011-NMCA-062, ¶ 30.

6 We therefore hold that Plaintiff did not specifically challenge the delegation clause.

7 {40} Because the parties clearly and unmistakably delegated questions of  
8 arbitrability to the arbitrator, and Plaintiff did not specifically challenge the  
9 delegation clause, the proper forum for Plaintiff to bring her claims and raise  
10 defenses to the DRP is arbitration and not the district court. *See Felts*, 2011-NMCA-  
11 062, ¶ 20. “When a party agrees to a non-judicial forum for dispute resolution, the  
12 party should be held to that agreement.” *Lisanti v. Alamo Title Ins. of Tex.*, 2002-  
13 NMSC-032, ¶ 17, 132 N.M. 750, 55 P.3d 962. Therefore, the district court erred in  
14 denying Defendant’s motion to compel arbitration by reaching Plaintiff’s contract  
15 enforcement arguments.

16 **CONCLUSION**

17 {41} We reverse and remand with instructions for the district court to enter an order  
18 compelling arbitration.

19 {42} **IT IS SO ORDERED.**

**JACQUELINE R. MEDINA, Judge**

1

2 **WE CONCUR:**

3

4 **KRISTINA BOGARDUS, Judge**

5

6 **GERALD E. BACA, Judge**